# FY27 Expense Estimates and Revenue Requirements **PROPOSED

*Assumes an October 1 through September 30 fiscal year*
*This document incorporates estimates for many items that have unknown specifics and/or are still in-process and is subject to change.*
*New for FY27: Expense categories are aligned to the OTCC Financial Report produced by ASMI.*

| Expense Category | FY 2027 Estimated Amount | Notes |
|---|---|---|
| **Contract and Professional Fees** | **$ 54,666.67** | |
| Accounting fees | $ 10,000.00 | Audit services (Est $10,000 - increased to higher audit price now fully operational). |
| Legal fees | $ 26,000.00 | Legal services (Est $26,000 - Placeholder). |
| Website maintenance and hosting (OTCompact.org/gov) | $ 2,000.00 | Placeholder |
| Database maintenance and hosting (CompactConnect) | $ 16,666.67 | OTCC's share of a $50,000 annual estimate from IA |
| IT contractual services (CompactConnect) | $ - | Currently assumes no additional build costs, all JCC expenses going forward are maintenance and hosting. **IT development costs are recorded as a fixed asset and do not appear as expenditures on the Profit and Loss |
| Other contract and professional fees | $ - | Currently assumes no additional contract or professional fees |
| **ASMI Management Fee** | **$ 177,000.00** | |
| ASMI Management Fee (Secretariat and Executive Director) | $ 177,000.00 | RATE<br>October - December 2026 (Q1 FY27) monthly fee: $12,500<br>January - September 2027 (Q2-4 FY27) monthly fee: $15,500 |
| **Insurance** | **$ 10,000.00** | |
| Insurance (E&O, D&O) | $ 7,500.00 | D&O policy estimated $5,195 in FY26 |
| Cyber Policy | $ 2,500.00 | Cyber policy estimated $2,306.00 in FY26 |
| **Travel** | **$ 5,000.00** | |
| Travel | $ 5,000.00 | Placeholder; for staff and chair/commissioners to meet with prospective and member states |
| **Event Registration** | **$ 2,500.00** | |
| Annual commission meeting (conference hosting, travel, printing, etc.) | $ 2,500.00 | FY27 AOTA booth registration after discount |
| **Office expenses** | **$ 6,350.00** | |
| Bank fees and service charges | $ 100.00 | |
| Dues and subscriptions | $ 4,000.00 | |
| Merchant account fees | $ 1,250.00 | CompactConnect payment processing |
| Software and apps | $ 1,000.00 | QuickBooks, etc. |
| **Supplies** | **$ 250.00** | |
| Supplies and materials | $ 250.00 | Printed materials, equipment, supplies |
| **Total Expenses** | **$ 255,766.67** | |

| Revenue Category | FY 2027 Estimated Amount | Notes |
|---|---|---|
| **Fees** | | |
| Licensee Compact Privilege Fees (PtP) | $ 15,000.00 | Estimated revenue based on FY26 actuals |
| Credit Card Processing Fees | $ 1,000.00 | Estimated revenue based on FY26 actuals |
| **Other Revenue** | | |
| Allocation from AOTA | $ 112,500.00 | AOTA Fiscal Year is July through June; only due three payments due in OTCC FY27 from $150k commitment |
| Allocation from NBCOT | $ 112,500.00 | NBCOT Fiscal Year is January through December; only due three payments due in OTCC FY27 from $150k commitment |
| Grants/other funding sources | $ - | |
| ESTIMATED cash balance rolled over from prior year (retained earnings) | $ 96,499.08 | Estimated available balance at EOY FY26 |
| **Total Revenue** | **$ 337,499.08** | |

| | |
|---|---|
| **Net Surplus (Shortfall) at Year End w/o Fee Revenue** | **$ 81,732.41** |